

GUERNSEY

SUPERVISORY AUTHORITY

Guernsey Financial Services Commission

LEGISLATION

Insurance Business (Bailiwick of Guernsey) Law, 2002, Protected Cell Company Ordinance 1997 and amendments thereto. Guernsey also has company migration legislation enabling the migration of companies to and from jurisdictions with equivalent legislation in place.

CURRENCY

£ Sterling

LICENCE APPLICATION

Data required includes business plan, financial projections, proposed directors and managers, proposed policy wordings, reinsurance agreements, claims histories and margin of solvency calculation.

REPORTING REQUIREMENTS

Annual return including audited financials

CAPITAL AND SOLVENCY

A minimum paid up capital of £100,000 is required for an insurance captive establishing in Guernsey. A captive is required to maintain an adequate solvency margin in respect of its entire business, which corresponds to the assets free of all foreseeable liabilities. However, in March 2008 the GFSC introduced the concept of Own Solvency Capital Assessment (OSCA). The intent of this new capital regime is for the board of an (re)insurer to assess the appropriate solvency margin required in respect of all risks (not just insurance risk) that each company faces.

FEES and ANNUAL COSTS

Application fee Captive, Protected Cell Company (PCC) or Incorporated Cell Company (ICC): £5,040
Application fee per Cell: £1,420
Stamp duty: Nil
Management fee Captive: £30,000 – £40,000
Management fee own PCC or ICC: £20,000 plus £10,000 per Cell
Management fee Cell in a third party sponsored PCC: £25,000
(These costs are typical costs but can be higher for more complex insurance programmes).
Audit fee: (min) £5,500
Insurance licence: Captive, PCC or ICC £5,040
Insurance licence Cell in a third party sponsored PCC or ICC: £1,650
Directors fees: £5,500
Annual validation fee Captive: £500
Annual validation fee Captive ICC's and PCC's: £750

TAXATION

Nil for Captives, PCC's and ICC's.

MARKET ACCESS

Insurance may be written on a non admitted basis direct in respect of risks located in the U.K. and other territories where non admitted insurance is permitted.

TIME ZONE

Guernsey is located off North West coast of France and shares the same time zone as the U.K.

The Willis logo is displayed in white serif font on a dark blue rectangular background. The background of the entire page features a blurred image of a city skyline at night with light trails from traffic.

WILLIS MANAGEMENT (GUERNSEY) LIMITED

Willis is one of the leading firms of international insurance brokers specialising in the field of captive insurance companies and their management.

Captive development and feasibility studies are carried out by our teams of consultants. Our captive management service platform enables clients to entrust the management of their insurance company to our local operation, where our personnel will provide all the underwriting, accounting, compliance and company secretarial expertise they require.

Willis Management (Guernsey) Limited integrates Willis' global expertise with an exceptional local delivery platform and service team and is the only captive manager in world to have been awarded Chartered Insurers status.

Our services include:

- Aligning captive activity to parent's strategic aims.
- Coordinating brokers, insurers, reinsurers, auditors and bankers.
- Providing clear information and advice for executive decision making.
- All aspects of routine captive management and administration including:
 - Insurance Management
 - Accountancy
 - Company Secretarial
 - Corporate Governance and Compliance
 - Banking and Investment

We **communicate** with you to **understand** your business, providing the **expertise** and **creativity** to develop and **deliver** excellent captive **solutions**, and we do so with **passion**.



Willis Limited, Registered number: 181116 England and Wales. Registered address: 51 Lime Street, London, EC3M7DQ.
A Lloyd's Broker. Authorised and regulated by the Financial Services Authority.

MAIN CONTACTS



Dominic Wheatley, BSc (Hons) MBA FCII

Tel: +44 (0)1 481 735630

Mobile: +44 (0)7781 135630

Email: dominic.wheatley@willis.com

Dominic joined Willis in 1995 following eight years working as an underwriter in the London insurance market. He is Managing Director of Willis Management (Guernsey) Limited and in addition to his Guernsey role in charge of all consulting activity across the Willis Global Captive Practice. Dominic has extensive experience in the establishment and management of captives and niche insurance companies, underwriting a diverse range of corporate risks and third party/customer insurances.



David Lewis, ACII

Tel: +44 (0)1 481 735632

Mobile: +44 (0)7415 860347

Email: david.lewis@willis.com

David started his career in the insurance industry in 1978 and has more than 17 years experience with Willis in a variety of senior management roles. In 2010 David joined the captive practice as an Account Director for a portfolio of international clients, managing client relationships and providing technical insurance advice. He contributes to a variety of captive feasibility and consultancy projects. He has extensive experience in leading teams to develop global insurance solutions for a wide variety of international clients, across a range of industry sectors.